

FESCO ASSETS

FESCO consistently increases its core assets, which enable the Company to offer reliable logistics solutions to its customers.

Today, FESCO's own assets comprise all essential links of its multimodal chain:

CONTAINER FLEET	FLEET
>83 THOUSAND units	>470 KT total deadweight
FLEET OF FITTING PLATFORMS	TERMINALS
10,408 units	952 THOUSAND TEU total handling capacity

CONTAINER FLEET

FESCO's container fleet comprises general-purpose and refrigerated containers.

CONTAINER FLEET STRUCTURE, UNITS

Container type	2019	2020	2021	2022	YoY change, %
General-purpose containers	39,193	47,131	60,510	78,639	30
20-foot containers	13,263	17,387	21,324	30,667	44
40-foot containers	25,930	29,744	39,186	47,972	22
Refrigerated containers	1,839	1,958	2,926	4,659	59
20-foot containers	625	616	575	629	9
40-foot containers	1,214	1,342	2,351	4,030	71
Total	41,032	49,089	63,436	83,298	31

Source: Company data

In 2022, FESCO's fleet expanded by 31% to a record high of 83,298 units.

- We consistently increased the fleet of
- 20-foot by 44%;
 - 40-foot by 22%;
 - refrigerated containers by 59%.

83,298

FESCO's total fleet, a record number

FLEET

The current capacity of FESCO's fleet totals 470 thousand tonnes, including container vessels and universal bulk carriers, as well as icebreaker transport ships which are unique in the Russian and global markets.

FLEET STRUCTURE, KT

Vessel type	2019		2020		2021		2022		YoY change, % 2022/2021	
	Number/ deadweight		Number/ deadweight		Number/ deadweight		Number/ deadweight		Number/ deadweight	
Container vessels	12	223	12	223	15	290	21	385	40	33
Universal bulk carriers	7	58	5	48	6	61	6	70	0	18
Icebreaker transport ships	1	11	1	11	1	11	2	15	100	36
Total	20	292	18	282	22	362	29	470	32	30

Source: Company data

In 2022, FESCO added seven vessels to its transport fleet, including five vessels operated by the Company, to grow domestic, international and special transportation. This increased the total deadweight by 108 thousand tonnes.

FITTING PLATFORM FLEET

With fitting platforms of various footage at the core of FESCO's rolling stock, we can diversify our services and transport all types of containers.

FITTING PLATFORM FLEET STRUCTURE, UNITS

Platform type	2019		2020		2021		2022		YoY change, % 2022/2021	
40-foot containers	1,013		1,001		995		944		(5)	
60-foot containers	1,220		1,217		1,236		1,065		(14)	
80-foot containers	4,387		5,237		6,523		8,399		29	
Total	6,620		7,455		8,754		10,408		19	

Source: Company data

In 2022, our fleet added 1,989 80-foot fitting platforms to hit a record high of 10,408 units.

FESCO focuses on replacing more leased assets with its own.

+7

new container vessels in 2022

+1,989

80-foot platforms in 2022

PORT AND TERMINALS

FESCO's expedited logistics services rely on the Company's own terminal network with specialised container and multi-purpose terminals across Russia.

The total annual throughput capacity of our terminals exceeds 952 thousand TEU.

KEY METRICS OF FESCO'S PORT AND TERMINALS

Indicator	FESCO Gaydamak	Port Vladivostok	Novosibirsk	Khabarovsk	Tomsk
Total area, ha	4.5	71.6	20.4	9.6	0.6
Container storage area, ha	0	16.6	2.3	1.6	0.6
Container storage capacity ¹ , TEU	0	30,929	2,200	2,350	600
Storage area, ha	3.2	3.3	0	0	0
Container storage capacity, kt	66.1	186.6	0	0	0

Source: Company data

In 2022, Port Vladivostok, FESCO's key terminal, retained its leadership in container handling in Russia. Port Vladivostok benefits from convenient access to the Trans-Siberian Railway and allows FESCO to capitalise on trade flows between Asia and Europe using the ice-free Golden Horn Bay.

PORT VLADIVOSTOK'S ANNUAL HANDLING CAPACITIES

Indicator	2022
General cargoes, mt	5.3
Containers, k TEU	768
Vehicles, '000 units	100
Oil products, mt	0.4

Source: Company data

The Novosibirsk terminal and Stroyopttorg LLC in Khabarovsk are the base terminals for FESCO's logistics chains in Novosibirsk and the Khabarovsk Territory. The terminals own railway lines, locomotives, and reachstackers.

FESCO'S INLAND TERMINALS CAPACITY, K TEU

Indicator	Novosibirsk	Khabarovsk	Tomsk
Containers	117	54	13

Source: Company data

As part of its efforts to expand the terminal network,

- FESCO plans to build a terminal with a handling capacity of 450 thousand TEU in the Trans-Baikal Territory and strengthen its logistics services via land border crossings;
- in Kazan we joined forces with the regional government to develop intermodal transportation, including the launch of routes to deliver cargo from Southeast Asia via Vladivostok in heavyweight

containers and construction of a new container terminal. The two-stage project includes reaching a handling capacity of 70 thousand TEU by 2024 and a subsequent ramp-up to 150 thousand TEU by 2027;

- in St Petersburg the Group is looking into the potential acquisition of an operating terminal to streamline cargo flows and combine shipping and rail services.

>952

TEU of total annual throughput capacity of our terminals

¹ Terminal FESCO Gaydamak is a universal reloading station (excluding heavyweight container handling).